

Gianluca Guerrini
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PROFILE

Junior Legal Counsel with three years of experience in different industries including public law, sustainability (SDGs, ESG, sustainable local development, circular economy, climate change matters) and legal recovery. I have performed legal work for La Scala Law Firm and then started a career as in-house legal. I have been developing solid skills in legal matters, with a particular focus in procurement & contracts and in counseling in environmental law.

WORK EXPERIENCE



March 2021 – On going

Junior Legal - Procurement & Contracts at CINECA (Casalecchio di Reno - Bologna).

Main activities: Preparing tender documentation and supervising all procurement activities; support in drafting, negotiating and reviewing contracts; assist the Company in fulfilling Sustainability obligations; preparation of the memorandum on administrative law; provide guidance to internal stakeholders on public law matters and commercial transactions involving civil and commercial law matters; legal opinions on corporate law inform all interested parties about changes in the relevant legal framework; legal supports in dialogue with representatives of administrative and governing bodies (e.g. Arpa, Miur and European Institutions).

July 2020 – February 2021

Legal Specialist at CAP Holding S.p.A. (Milan).

Main activities: drafting of contract templates; involvement in the contract negotiation process; conducting research on all the issues related to the public tenders and administrative law; legal assistance to finance department review, drafting and negotiation of joint venture agreements, joint operation agreements, side agreements, consortium agreements. Coordination with Corporate other Departments; contractual advice and legal support to procurement department; drafting of contracts and agreements with Subcontractors; drafting of contractual documents for the Procurement Department; updating of corporate standard contractual documentation.



July 2019 – June 2020

Trainee Lawyer at La Scala Law Firm (Milan).

Main activities: management of non-performing loans and legal support to Utilities; credit recovery management (UTP and Utilities); involvement into the judicial and extra-judicial phases of the legal recovery; drafting of legal opinions on the main issues related to the civil and banking law; review and writing letters of Credit, direct agreements and bank guarantees; support companies sector in resolving their typical problems: from managing conflict situations with suppliers and institutional bodies, to issues related to retail and corporate customers; Due Diligence and support in extraordinary transactions.



June 2018 – June 2019

Trainee Lawyer at Carissimi Law Firm (Bologna).

Main activities: Giving advice and drafting of legal acts, legal opinion and research in the field of public law and environmental law including the public tender law, the non-profit sector and corporate law; involvement into the administrative, civil and criminal litigation process; compliance activities.



EDUCATION

September 2020 – On going

3-years Degree in History at “La Statale” University of Milan.

October 2018

5-years Degree in Law at University of Bologna “Alma Mater Studiorum”
Thesis in Environmental Law: "New perspectives on Environmental Law: from earthquakes to climate changes and disasters risks management".
Supervisor: Professor Alessandro Lolli; Co-Supervisor: Prof. Patrizia Tullini.

MAIN SKILLS

Ability to prioritize work tasks and meet deadlines;
Acknowledge and resolve customer complaints;
Maintain a positive, empathetic and professional attitude toward customers at all time;
Establish, develop and maintain positive business and customer relationships;
Communicate and coordinate with colleagues as necessary;
Create and maintain comprehensive documentation and PowerPoint presentations;
Ability to work in a collaborative environment and provide verbal and written reports;
Manage databases and input information, data and records.

MORE SKILLS

June-September (2014)

Spanish Course at AIL Madrid Spanish Language School.

June-September (2013,2016, 2018)

Business English course at Arena School of Dublin.

LANGUAGES

Language	Listening	Reading	Speaking	Writing
Italian	Mother tongue	Mother tongue	Mother tongue	Mother tongue
English	B2	B2	B2	B2
Spanish	A2	A2	A2	A2

COMPUTER SKILLS

- Excellent knowledge of MS Office Packet;
- Ms Word: formatting & page set up, using smartart & textboxes;
- MS Excel: pivot tables, formula functions, formatting;
- MS Power Point: working with custom slides and templates, animation;
- Knowledge of: legal database and main navigation channels; Oracle and Bravo Solutions; U-web, Easylex, Gemo and EPC.

ADDITIONAL INFORMATION

- Passion for: swimming, reading, dancesport, playing violin and chess, muay thai, participation in youth karate championships.
- FAI – Italian Heritage Trust Volunteer: leader of an eighteen-person team focused on the environment & outskirts development.
- Author of articles published on law journal.
- Available to work throughout and abroad.